

Gamuda Berhad

MRT – On the verge of take-off

Q2 `11 INVESTORS' BRIEFING

24 March 2011

GAMUDA INCOME STATEMENT SUMMARY

(RMmil)	HY 2011	HY 2010 (restated)	Change (%)
Revenue	1,241.4	1,227.2	+1
Profit from operations (EBIT)	163.6	115.0	+42
Finance Costs	(30.6)	(20.7)	+48
Share of associates (net of tax)	102.0	101.0	+1
Profit before tax	235.0	195.3	+20
Tax	(47.6)	(37.5)	+27
Minority Interests	(4.9)	(5.2)	-6
Net profit attributable to equity holders	182.6	152.7	+20
Fully diluted EPS (sen)	8.6	7.6	
Dividend per share (sen)	3.0	3.0	
EBIT margins (%)	13.2	9.4	
PBT margins (%)	18.9	15.9	

BALANCE SHEET SUMMARY

(RMmil)	As at 31 Jan `11	As at 31 Oct `10 (restated)
Current Assets	3,970.2	3,950.9
Current Liabilities	1,716.3	1,518.1
Current Ratio	2.3x	2.6x
Total borrowings	1,780.3	1,758.0
Cash and marketable securities	1,546.2	1,738.5
Net cash	(234.1)	(19.5)
Share capital	2,057.4	2,042.3
Reserves	1,521.3	1,526.8
Equity attributable to equity holders	3,578.7	3,569.2
Net gearing (overall)	7%	1%
Net assets per share (RM)	1.74	1.75

(RMmil)	Q210	Q310	Q410	Q111	Q2 `11	Q2 `10	+/-
Construction & Eng	19.7	18.7	29.1	25.8	28.0	19.7	+42
Properties	22.5	27.9	16.3	25.9	32.4	22.5	+44
Expressways	n.a.	n.a.	n.a.	15.4	19.5	n.a.	n.m.
Water	n.a.	n.a.	n.a.	42.6	45.4	n.a.	n.m.
Group Pretax Profit	100.8	n.a.	n.a.	109.7	125.3	100.8	+24
Group Net Profit	78.6	n.a.	n.a.	88.5	94.0	78.6	+20

YTD Segmentals

(RMmil)	HY '11	HY '10	+/-
Construction	53.8	32.1	+68
Properties	58.4	44.1	+32
Expressways	34.9	n.a.	n.m.
Water	88.0	n.a.	n.m.
Group PBT	235.0	195.3	+20

Pretax Margins

%	HY '11	HY '10
Construction	6.2	3.5
Properties	17.3	15.7
Expressways	22.2	n.a.
Water	n.a.	n.a.
Group PBT	18.9	15.9

- **KV MRT project making good progress** – PDP role awarded to Gamuda JV, contracting preQs being called, Sg Buloh-Kajang (SBK) line to commence in July, complete network scheme out in May, project costings, PDP contract details being finalised
- **SBK tunnel contracts likely opened for tender in Q4** – Swiss Challenge mechanism being finalised, Gamuda JV approved to bid, gearing up for a leading role
- **Strong 1HY performance** – driven by construction, properties, continued margin expansions
- **Celadon City all geared up for launch** – now in pre-launch marketing, April launch anticipated, July launch for Gamuda City
- **Heading for record earnings** – stronger 2HY expected

- KV MRT achieves several key milestones; high priority for government, unwavering commitment demonstrated; intensive work ongoing on several fronts simultaneously
- Double Track project reaches 58% completion; second EOT granted for completion in 2014, positive for JV; minimal impact on earnings
- Encouraging response to Celadon City pre-launch marketing; Madge Mansions launch in April, Yenso residential land parcels handovers commenced from March onwards
- Property sales remain buoyant, achieved RM600m new sales in HY; unbilled sales of RM840m

GAMUDA CONSTRUCTION ORDER BOOK

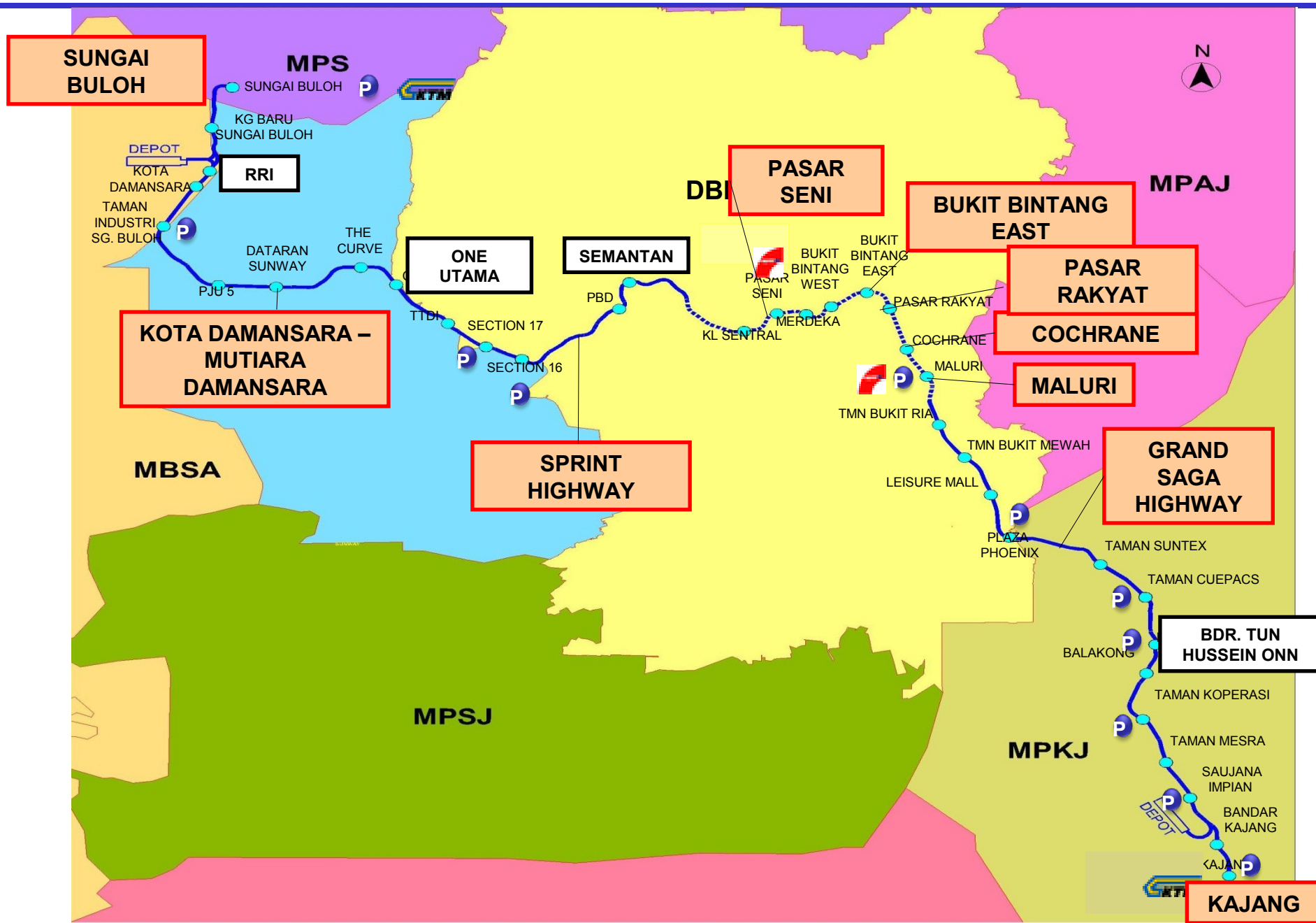
- Current balance of works about **RM5.0 billion** (US\$1.7bn)

Major Projects	Balance works (RMbn)	Completion Status		Comments
		% now	completion date	
<u>Major Ongoing</u> Double Tracking Yenso Park infra	2.7 0.4	58 72	2014 2012	2nd EOT granted Civil works substantially completed
<u>Completing Soon</u> NDIA – Ph 1, 2} Sitra Bridges}	0.1 -	98 100	2011 2011	Tail-end works in progress Handover in progress
<u>Yet to commence</u> Nam Theun 1	1.8	0	n.a.	Pending finalization

- Strong HY performance; profits up 68% to RM54m; outstanding order book stands at RM5bn
- HY margins increase to 6.2%; achieves 7.0% in Q2; sixth consecutive quarter of margin expansion; further expansion seen in 2HY;
- Second EOT for Double Track granted – positives include removal of LAD risks, opens up opportunities for compensation claims, minimal impact on profit recognition
- Increasingly strong sector outlook for 2011-13 as ETP takes hold; KV MRT will be significant sector driver
- Double Track 58% completed; Yenso infra at 72% completion; Sitra Bridges substantially completed; NDIA expected to substantially complete in late 2011



KV MRT: Sg Buloh – Kajang Line



	Total	Elevated	Underground
Length (km)	51	41.5	9.5
Station (Nos)	35	27	8
Park & Ride	12		

Majlis	MBS	MBSA	MBPJ	DBKL	MPKj
Length (km)	0.8	6.4	9.0	21.8	16.2
Station (Nos)	1	3	6	16	9

Interchange Stations with Existing Rail Line

- 1. KTMB at Sg. Buloh
- 2. KLJ Line at Pasar Seni
- 3. AMG Line at Maluri
- 4. KTMB at Kajang

- Modest HY performance; profit rises 32% to RM58m; margins improve from 15.7% to 17.3%
- Achieved new sales of RM600m in HY (+20% y-o-y), unbilled sales stands at RM840m
- All projects achieved strong sales; Bandar Botanic, Horizon Hills, Jade Hills outperforming expectations
- Celadon City now in pre-launch marketing; encouraging response seen; set for full launch in April
- Gamuda City launch set for July 2011; handover of residential land parcels commenced from March onwards, initial infra works have also commenced
- Madge Mansions set for launch in April; launch price averages RM1300psf

GARUDA CITY – PRE-LAUNCH MARKETING

Date: 17th March 2011, Thursday

Venue: Sales Gallery @ Saigon Trade Center

Encouraging response & positive feedbacks from potential homebuyers



GAMUDA CITY – WORKS-IN-PROGRESS



- No meaningful comparatives for HY given adoption of IC12 for service concessions (Splash only)
- Accounting changes result in RM15.9m profit boost in HY `11 and RM21.6m in HY `10
- Water consolidation exercise still deadlocked; unclear when or how impasse can be resolved
- Expressway revenues increase 12% y-o-y

THANK YOU

For any clarification, please email
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